## HELP THE POOREST OF THE POOR HELP THEMSELVES!

00%

OF DONATIONS GO DIRECTLY TO THE VILLAGE PROJECTS!

Give the Most Important Gift in the World ...

HOPE PROJECTS

#### WHAT IS HOPE PROJECTS, AND HOW ARE WE DIFFERENT FROM OTHER CHARITABLE ORGANIZATIONS?

We are a non-profit 501 C-3 foundation organized to help those in greatest need. We focus on extremely poor villages in the high Andes of South America. These are descendants of Incas who fled from the Spanish Conquistadors in 1532.

The people of the high Andes are extremely poor, hard-working and family-oriented. Their life expectancy is in the low 40's. They want to improve their lives but lack the means or governmental help. Our biggest contribution to them is not money or materials. It is our willingness to work with them to accomplish what they seek for themselves and their children. We don't impose our ways on them. We give them hope.

We find villages where the people are willing to sign a contract to provide all the labor for every project. This gives them dignity and builds their confidence.

We have no paid administrators or overhead costs in the United States. Every dollar we receive goes to purchase building materials, medical supplies and farm animal pairs. Modest wages and transportation costs for those who supervise our projects in South America are personally paid by the board of directors.

We stay with villages for four years, making certain that long-term change occurs. We seek very poor villages not being served by other charitable groups.

Donors can see pictures on our website showing how their money has been spent. Donors are also invited to travel with us in June to see how their contributions have transformed the lives of these hardworking people.



In 1532 many Incas fled into the high Andes, separating themselves from the Conquistadors, but also removing their descendants from governmental help and other resources. The Spanish Conquistadors killed over 9,000,000 Inca between 1532-1540.



## How we work.

We've learned a great deal from completing projects over the past eighteen years. We're impacting the lives of over 650,000 people in over 175 villages. These people who have been forgotten by the world for over 500 years are now assisted by Hope Projects donors.



#### Here's our process. It is really quite straight-forward.

- 1. Find a village obviously suffering from malnutrition, sickness and poor living conditions.
- 2. Engage village leaders to decide the village's urgent needs. Jointly agree on a plan. (A four year plan most often includes a water system, bathrooms, a school, medical treatment room, a greenhouse for growing vegetables, and farm animal pairs, barn and stable.)
- 3. Obtain a signed contract with all of the villagers agreeing that they will perform the needed labor.
- 4. Ask villagers to make 5,000 adobe bricks and level land as evidence of their commitment.
- 5. Provide needed building materials that villagers can't afford, such as cement, reinforcing bar, steel hardware for trusses, or plastic film for a greenhouse. Villagers make adobe bricks, concrete blocks, doors, windows, and roof tile in one of our HOPE PROJECTS factories.
- 6. Provide animal pairs with the agreement that offspring will be given to another poor family.
- Build lasting structures on solid foundations. Ensure they are permanent and safe using Peruvian engineering practices and techniques.
- 8. Train villagers to render emergency medical care. Train mothers on how to better care for infants and villagers. Facilitate monthly visits by a physician and/or nurse from the region.
- 9. Celebrate the villagers' success. Conduct dedications of buildings.
- 10. Visit each village to ensure proper maintenance and animal care.

# Examples of Completed Projects & Projects in Progress:

#### WATER SYSTEMS





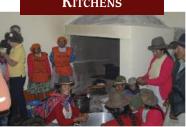




**BATHROOMS & SEPTIC SYSTEMS** 













**MEDICAL HOSPITAL** 







#### USA CITRUS ORCHARD



#### LIBRARIES



#### CAFETERIA



#### RESERVOIRS







Adult Education

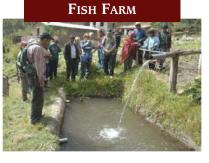


Ener





#### VILLAGE HEALTH WORKER TRAINING



**GUINEA PIGS** 











## More Examples of Completed Projects & Projects in Progress:

BRIDGES

#### VEHICLES & MOTORCYCLES











#### POTATO HARVEST













FARMING

#### FAMILY FARM









#### FARM ANIMALS



#### WOMEN'S ORGANIZATION CLOTHING FACTORY

#### WEAVING FACTORY















LEATHER PROJECTS FACTORY





VILLAGE WOMEN WEAVING





**CONCRETE BLOCK FACTORY** 



#### **ROOF TILE FACTORY**



JEWELRY FACTORY



# More Examples of Completed Projects & Projects in Progress & Miscellaneous Pictures:

#### MAKING ADOBE BLOCKS











**ORPHANAGES** 

GLASSES















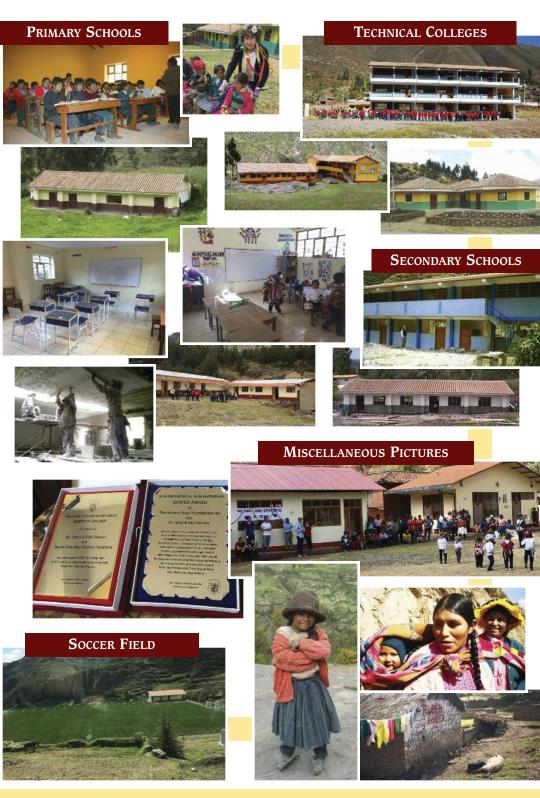


**GUINEA PIG FARM** 









### How you can help

The foundation's biggest need is for sustained financial help. We pledge to the villagers that we'll stay up to a four-year period to help. We don't swoop in, do a flashy project and leave. Long term pledges of money enable us to make commitments to villages that we know we can keep.

Browse through the next few pages. Suggested ways to contribute:

- 1. Make regular donations as part of your monthly budget.
- 2. Use the "projects" suggested in this catalog for birthday and holiday giving to your family, friends or business colleagues. Send them this brochure showing how their gift will help the needy. (Call 435-671-8000 or 801-830-8812 to request that a gift catalog be sent to a potential donor.)
- 3. Ask your children to give these projects in your honor, rather than buying you something you don't really need.



Once you become a donor, come to the high Andes with us. See how your donation has saved and blessed the lives of these hard-working poor people. You'll be celebrating their successful completion of a school, a medical clinic, a greenhouse, a water system, or help for an orphan. You will be moved by their gratitude and you'll leave with a warm feeling accomplished with relatively modest contributions. You will see lives saved, hope rekindled, and the poor help themselves.



REMEMBER THAT YOUR GIFT IS COMPLETELY TAX DEDUCTIBLE.

## WATER SYSTEMS AND TOILET FACILITIES



Clean Water System... \$2,900 Tina (left) is 3 years old and a survivor. Three out of the five children born in the same year have died. Clean water and washing hands after going to the bathroom can reduce the death rate by 80%. Jose (below) is drinking from a new HOPE PROJECTS clean water system.





A toilet adjacent to the school, combined with clean water, a septic tank and a wash basin now provide the means for children to practice better personal hygiene.

4 Toilets, Septic Tank System OR \$3,000

**Complete School Toilet System,** 6 Toilets, 6 Showers, and 4 Laundry Sinks...\$4,200



A closed latrine with a deep trench keeps waste away from drinking water, cuts down flies and reduces illness. It can be built in one day.









## **SCHOOL FACILITIES**



If we build a school, the government provides a full-time teacher. When school isn't in session, the building is used as a community center and for parent education classes.

• Transportation and meals for district engineer	\$ 450
Foundation cement and steel	\$2,350
• Doors, windows, electrical, plumbing hardware	\$1,190
• Bamboo, plaster, cement	\$1,080
Wood flooring, roof trusses	\$2,130
• Fuel and project supervision	\$ 600
Total cost	\$7,800





**Saleable skills taught:** sewing, weaving, sandal making, woodworking, farming, baking, pottery,

**CLASSROOM** 

**TECHNICAL COLLEGE** 

OR

and jewelry making (17 YRS & OLDER) ....\$3,000

LIBRARY ROOMS AND BOOKS ......\$1,600

School Dining Room with ventilated Smokeless Stove ......\$1,500

## MEDICAL CARE

A room dedicated to medical treatment greatly aids the injured and sick.

ONE-ROOM MEDICAL CLINIC .....\$3,500

MEDICAL SUPPLIES KIT FOR THE CLINIC ......\$500

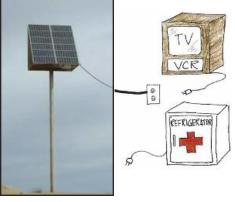
## Training 4 village health workers......\$500

WE CAN PROVIDE THE FACILITY, the supplies and the trained health worker who can assist in most common injuries and illnesses. The trained health worker:

- teaches mothers how to better bathe and care for infants
- sutures wounds
- treats burns
- sets bones
- delivers babies.....\$4,500

Most villages lack electric power. Medicines requiring refrigeration can be preserved via a solar powered refrigerator. This system also operates a VCR/TV unit used to teach villagers about health and nutrition.

#### Solar Panels ......\$500













### **VEGETABLE PRODUCTION**

Growing vegetables outdoors in the high Andes is extremely difficult. The altitude, soil conditions, and cold nights combine to make it difficult. Villagers exist on a limited diet of potatoes and maize. A simple greenhouse consisting of a small adobe wall, wooden poles and plastic sheeting greatly improve nutrition by enabling year-round production.



GREENHOUSE......\$1,450

Trees prevent soil erosion, provide needed firewood and also provide fruit.



EIGHTY TREE SEEDLINGS (MATCHED BY THE MINISTER OF AGRICULTURE) ...\$75



SEEDS FOR PLANTING VEGETABLE IN 3 GREENHOUSES......\$375



Work Tools to make hard work easier and faster .....\$200

*WWW.HOPEPROJECTS.COM* • *drj.s@comcast.net* • 435-671-8000

## LARGE ANIMAL PAIRS

A variety of large animals can survive and make enormous contributions to the well-being of the villagers. The offspring from these animals is immediately given to others in the village. These are truly gifts that keep on giving.

An ox can plow through terrain that would stop many tractors. Narrow terraces and steep terrains are a natural fit. Oxen produce milk and their manure fertilizes crops.

One ox .....\$750 Pair of oxen .....\$1,400

A cow provides milk that helps malnourished infants grow into healthy children and teenagers. The sale of surplus milk earns money to support a family.

MILK COW OR BULL ......\$650

Llamas/alpaca provide transportation and wool used for making blankets, ponchos, carpet and rope. Remarkably disease resistant, llamas and alpacas require little care and survive in high altitudes.

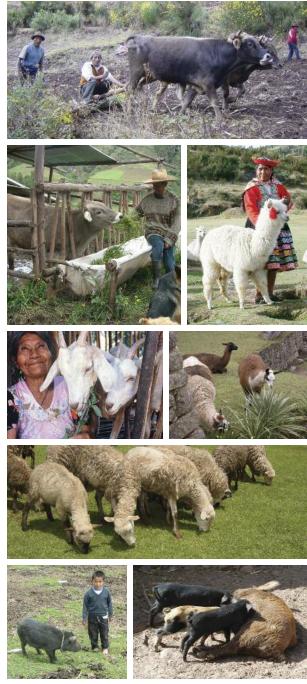
LLAMA/ALPACA .....\$350

Goats thrive in extreme climates and on hilly terrain. They supply quarts of milk each day that villagers make into cheese, butter or yogurt.

GOAT.....\$240

Sheep provide both wool and meat. They adapt well to hilly, rocky pastures. SHEEP ......\$215

Pigs require little space and survive on crop and garden by-product scraps. They provide desperately needed protein and their offspring (often 16 piglets per year) can be sold or traded. **Pig** ......**\$125** 



## SMALL ANIMAL PAIRS, BEES, MISC

Rabbits eat simple foods and are easily cared for. Their manure can be applied directly to gardens without composting. Their short gestation period produces numerous offspring, most of which are immediately gifted to other families.

#### FOUR RABBITS ......\$80

Chickens provide hungry families with both eggs and meat. Good hens lay 200 eggs per year giving a family plenty to eat and some to sell. They require minimal space and thrive on food scraps.

#### 24 Chicks .....\$50

Guinea pigs are considered a delicacy. Easy to care for, they eat leftover vegetables. Their manure helps gardens thrive. Some have 50 offspring per year, and provide families with a steady source of both protein and income.

#### EIGHT GUINEA PIGS .....\$50

Bees take up little space but can double fruit and vegetable yields. Villagers sell the honey, beeswax and the pollen.

BEES (BOX, HIVE AND TRAINING IN BEE KEEPING) .....\$220

The most practical sole for footwear is old tires. Onto this rubber sole is sewn leather straps. This requires a special sewing machine. These sandals are for the use of villagers and are also for sale or barter.

Heavy Duty Sewing Machine .....\$400



### **MISCELLANEOUS PROJECTS**

Sewing machines enable a family to make and mend clothing. Hand-crank machines transform families from poverty to independence. Recipients receive training in how to use the machine.

Sewing Machine (Hand Crank) ......\$95

Seeing is believing. But if you can't see, hope for a better life in the future vanishes. Eyeglasses properly fitted can raise the hope of even the poorest of poor. **FIFTY PAIR OF EYEGLASSES ...\$50** 

Workers need tools. This kit includes hammers, saws, chisels, and misc.

#### CONSTRUCTION WORKER TOOL KIT......\$250

Villagers now use a wooden pole to scratch a furrow in the soil. A steel plow turns soil over more efficiently and with less effort.

STEEL PLOW......\$110

With wool from sheep, llamas and alpaca, village women weave material for clothing and blankets. They possess a wonderful appreciation for vivid colors, but often don't have a loom on which to weave.

#### WEAVING LOOM ......\$580

Cooking inside the home over an open fire causes people to breathe deadly fumes and contributes to life expectancy in the low 40's. A simple stove with a chimney eliminates harmful smoke and vapors.

Smokeless Stove ......\$150



## SCHOOL & FACTORY - INCOME GENERATING PROJECTS

Most of the raw materials required for concrete blocks are available from river beds. Our machines enables us to produce concrete blocks for village needs and manufacture them for sale to neighboring villages.

Approximate Annual Income \$2,000

Clay for roof tile is readily available. Our machines produce quality roof tile and generate needed roofing for our village buildings, plus tiles to sell to neighboring villages.

## Approximate Annual Income \$1,500

Inca jewelry is popular with tourists. HOPE PROJECTS has a small factory in the high Andes that teaches young people the ancient Inca art of silversmithing and precious stone setting. Jewelry is sold to tourists and donors. All profits are used to purchase more material and equipment so more people can be trained. Visit our web site for available jewelry items.

#### JEWELRY MAKING EQUIPMENT AND SUPPLIES APPROXIMATE ANNUAL INCOME \$35,000

It is estimated that by regular washing of hands before eating and after going to the bathroom, 80% of illness could be reduced. Villagers have also lacked soap for bathing and washing clothes. Raw materials are available from used cooking oil and lye from burnt wood ashes.

APPROXIMATE ANNUAL PRODUCTION 10,000 BARS OF SOAP



## **GUINEA PIG FARM - INCOME GENERATING PROJECTS**



Eating guinea pig is a tradition dating back to the early Inca civilization period in the 1200's. A mature guinea pig of this breed is the same size as a full-grown rabbit. The gestation period is four months and a female can have four sets of offspring each year. Today the guinea pig is a delicacy and not affordable to the poor. An adult guinea pig sells for between \$5 and \$10 depending upon its weight. The materials for a guinea pig farm is given to six families. After it is completed 100 baby guinea pigs are given to start the process.

The first crop of guinea pigs is created in 5 months and then every four months after. The families are instructed not to eat any of the guinea pigs. After one year, half of the guinea pigs are sold and half of the money is used to re-pay Hope Projects for the building material and the baby guinea pigs. After approximately two years the guinea pig income has paid for the farm. Hope Projects then takes that money and gives it to another set of families to build a farm of their own.

Over the past 10 years over 1500 guinea pig farms have been built. Help the poor help themselves by providing the building material for a family to start a guinea pig farm. This will start the chain reaction that will go on and on.

A guinea pig farm generates from \$100 per month after one year and \$250 a month after two years. These guinea pig farms build pride and self-reliance in people who have had no hope in their future. Half of the net profit is used to repay the cost for the original farm after which the money is used to help another family build a farm. This is the first time anyone in the village has had an opportunity to earn money for themselves and the village. From their Inca culture the people learned to share whatever they have and collectively own with other members of the village.

Guinea pig barn/ with metal roof and pens .....\$1500 8 pair of guinea pigs(16 pair needed) .....\$100



## Adopt a Village as a Family or a Group

Our approach is holistic and long-term. Our greatest success comes when we work with a village in multiple ways over a 4-year time period. When we combine clean water systems, schools, small medical facilities, greenhouses, mother education, and better animal husbandry; miracles happen.

But, before taking on a village, we want to be assured that we have the funding to serve them in the long-term and never abandon them. One way to help is as a total family, school or business group. Commit to a long-term, sustained support of a village. Come together and commit \$208 per month for four years or \$100 a month to partner with another group.

Then we are in a position to confidently take on a new village as our partner.

Presently we have many villages that have requested our help. Our only limitation is funding.

This family is counting their pennies, nickels and dimes to purchase building materials for a three-room school house for a very poor village they are sponsoring in the high Andes of South America. This family saved their pocket change, held cake sales, car washes, mowed lawns, baby sat, pulled weeds, cut firewood, and earned over \$7780 in the past four years. Their money



provided building materials for a clean water system for a village of over 5400 people, four greenhouses to raise vegetables in the winter, a three-bed medical clinic, and several animals.

We invite donors to attend the dedication ceremonies of completed projects in mid June. Projects in progress are posted on our website and in monthly newsletters.



## SPONSOR AN ORPHAN / ANTI CHILD TRAFFICKING

#### **HOPE PROJECTS Orphanages**

HOPE PROJECTS sponsors 3 orphanages that currently house 350 orphans.

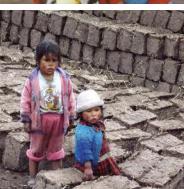
There are over 15,000 homeless children in the larger communities that we help, ranging from infants up to those18 years old. Mosts of these children have been abandoned or put on the street after the break-up of child trafficking or prostitute rings. Our three orphanages are not full, but that is because we do not have funds to add additional children. By your committing to a monthly donation of \$50 we can place a street child into one of our orphanages where he or she will be given loving care, taught to speak and write the Spanish language, and taught a marketable skill.













Sponsor a child for \$50/month

After you determine the age and sex of the child you would like to sponsor, you will receive a photo of that child.



## New Health Home Projects

#### PRESENT DAY TYPICAL POOR FAMILY HOME IN THE HIGH ANDES:

- Walls made from adobe mud and straw or long grass
- Grass roof
- Cooking done on small open fire inside the houseDirt floor
- Small animals live inside the home with the people
- Dishes, pots, and pans are stored on the floor
- Food is stored on the floor
- Families sleep on the dirt floor or hammock
- No potable water in the home, necessitating being carried by hand to the home
- No glass or plastic windows, thus no light
- Cloth or boards for door
- Animals in yard walking in mud and manure
- Home full of deadly smoke from the cooking fire, and causing poisonous creosote to cover walls and ceilings
- Clothes piled on the floor
- No toilet, just a pit someplace in the yard
- No sidewalk or paths around the home







## A New Health Home:

- Walls/ceiling plastered covers deadly creosote from open cooking fires in the home
- Cement tile roof made in our tile factory
- Smokeless stove that vents outside the home
- Cement + mud flooring
- Animals out of the house/yard and into pens or stables
- Food in cabinets that they build
- Clothes hung in small closets that they build
- Dishes, pots & pans in cupboards that they build
- Skylight in ceiling of kitchen/living room
- 6mm plastic film in windows
- Door at the entrance of the house
- Crushed rocks for sidewalk
- Latrine built for bathroom
- Clean water nearer to houses
- Local plants growing in yard
- Platform bed built to get family off the floor

## Cost \$250 - \$350

With a New Health Home the death rate is reduced up to 75% in the first two years after the transformation from the old home to the new home.

## MEASURING OUR RESULTS - STOP THE DYING

Charitable organizations should be held accountable to show where donations are spent and that they are achieving the purpose of their solicitation. One measure of our success is a reduced death rate. We have proven that the death rate in the villages that we help is reduced by about 75% within the second year. We begin by providing building materials for a clean water system, educating the people to wash their hands after using the bathroom and before they eat. As we provide materials for greenhouses, medical clinics, and village health worker training; the death rate drops each year.

For example, for the 6,742 people in the village of Ttotora the average death rate has been between 80 to 90 deaths per year. After Hope Projects provided building materials for a clean water system and public hygiene education program, the death rate dropped to 17 in the following year. Then, after a medical clinic, greenhouse, and a five-room school were built over the next three years, the death rate dropped to fewer than 10 people per year. The projects are not high tech, but they save lives, and 100% of donated funds are used as promised. **Again, all overhead cost for Hope Projects are paid by the Board of Directors.** 



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### FEEDBACK -SEEING THE RESULTS OF YOUR DONATION

**WEBSITE:** You can log on to <u>www.hopeprojects.com</u>, to see projects progress. You can also purchase projects online for yourself or in honor of someone special in your life.

**PERSONAL TESTIMONY:** Talk to someone who has donated and or has been to the Andes to see completed projects and those in progress. Call Hope Projects for individuals you may contact 435-671-8000 or email to drj.s@comcast.net.

TRAVEL TO THE HIGH ANDES AND SEE HOW YOUR DONATIONS ARE USED: Each June a small expedition of donors participate in the dedication of completed projects or visit one of our projects under construction. Traveling the South American High Andes to view HOPE PROJECTS is completely tax deductible and is a life changing experience.

#### SIDE TRIPS: Machu Pichu - \$500, Amazon Basin (2 additional days - all costs) - \$1295 Side trips are not tax deductible







## HOPE PROJECTS USA CITRUS ORCHARD PROJECT

## IN ARIZONA, USA

Even here in the United States there are people who are homeless, orphaned, out of work, single moms, not physically able to work, or just need some temporary assistance with food. The various food banks throughout the United States provide assistance to people in need of food.

In 2015 a donor gave Hope Projects a citrus orchard providing we would pick the fruit and maintain the orchard. Hope Projects contracted with United Food Bank, an interstate food bank in Arizona that distributes fresh fruit to orphanages and food banks throughout the United States. Hope Projects Citrus Orchard donates about 14,000 pounds of grapefruit and oranges to the food bank each year. The citrus fruit is picked by several Hope Projects volunteer pickers in Gilbert, Arizona.

Over the past two years several additional fruit trees were planted to expand the variety of fruit including lemons, limes, peaches, apples and pomegranates, all of which do well in Arizona.



Help is needed with some of the costs of expanding and maintaining the orchard and we are inviting you to help. The orchard is a stand-alone project and none of the funds from our project work in South America are used for this project and vice versa.

A three-year-old fruit-bearing tree	\$60 each
Monthly fertilizer costs	\$45 per month
Pallets and shipping containers (10 needed) Insecticide cost (Fall and Spring)	\$20 each
Insecticide cost (Fall and Spring)	\$155 per spraying
Irrigation costs	\$250 per year
Irrigation pumps (3) maintenance	\$85/pump per year































#### A message from Jerry Simons, the founder of Hope Projects:

Years ago I looked for a charitable organization that followed four principles that were important to me.

- I wanted my entire donation to reach the poor rather than feeding a bloated bureaucracy.
- I sought recipients willing to work hard to improve their own lives. I abhor the dole.
- I wanted to respect other people's cultures and not impose my ways on them, build pride in the community and self-esteem in themselves.
- I believed that humanitarian efforts should work like yeast, constantly expanding through internally generated actions. Well conceived efforts should multiply and not require constant funding from the parent source.

Maybe such an organization existed, but I could not find it. So, I started The Simon Says Foundation: Hope Projects. Our vision is to serve as many of the truly needy as possible, using the above principles. God's Work Our Hands.

Today we are working with tens of thousands of poor people in over 100 villages. We're having an extremely positive impact. And we're doing that with a fraction of the budget that other organizations have.

I invite you to join us in this wonderful cause, helping the poor help themselves.

Sincerely, Simono)

Jerry Simons - President of HOPE PROJECTS

#### BOARD OF DIRECTORS OF HOPE PROJECTS

Dr. Jerry Simons - President Ella Simons - Secretary/Treasurer Holly Zenger Dr. John H. Zenger J. Craig Simons Dale Heward

#### HOPE PROJECTS SUPPORT STAFF

Cesar Rodríguez - South American NGO Director Brett Duckworth - CPA & Foundation Accounting Edwardo - Medical & Veterinarian Supervisor Lee McCullough III - Legal Advisor Aaron Massey - Project Funding and Asset Manager Nancy Simons, Shelly Heward, Michael Matthews - Administrative Assistants

## HOPE PROJECTS ORDER FORM:

Project Selected		Page #
Quantity Cost Total	Donation \$ Check(	_) VISA/MC() Amx() Discover()
Name	Phone Numb	ber
Address		
City	State	Zip Code
Email Address		
Credit Card #	Expire Date	Security Code
How did you hear about Hope Projects? C	online () Friend () Family ()	Previous Donor () Other ()

*If you are giving this project as a gift to another person, please give us the following info.* Persons Name

Address			
City	State	Zip Code	

Their Email Address\_

MAKE YOUR CHECK OUT TO: **HOPE PROJECTS**, 717 Bigler Lane, Midway, Utah 84049 Any questions please call 435-671-8000 or 801-830-8812 or Email: drj.s@comcast.net

## Give the Most Important Gift in the World...



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